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# What does the future look like?

- Robust governance structures and systems
- Dependable short-, medium- and long-term strategies and plans
- Sustainable economy and financial security
- Strong financial controls and administration
- Solid personnel management practices
- Healthy internal and external communications
- Sound information management practices
- Vibrant local workforce
- Progressive and prepared for climate change
- Independent and self-sufficient community

Please use the space to write down your vision...



Established in 2013 and driven by strong ethical values, we are a result-oriented social enterprise that exists to serve Indigenous communities. We partner with our clients to build organizational resilience through offering governance, strategy and planning, management, and capacity-building services.

## **Our Pillars of Values:**

#### Service

We always give 200% - the client's success is our success.

#### Compassion

We believe in taking care of the environment; listening deeply and supporting each other in pursuit of well-being and sustainability.

#### Growth

We are dedicated to strengthening our professional practice through a lifelong commitment to learning.

#### **Trust**

We believe in transparency and honesty. We collaborate with our clients as if we are part of the community.

# **Our Beliefs:**

- We live in a world with finite resources.
- Indigenous peoples hold the key to long-term sustainability.
- People (clients and employees) are at the center of everything we do.
- Education is the gateway to success for individuals, communities, and nations.



#### Governance

#### Challenges

Community confidence Lack of transparency and accountability Communication breakdown

Lack of structures and systems

#### The ZN Solution

Community engagement Codes, laws and by-laws Leadership evaluation and assessment Leadership induction and orientation Council secretariat Organizational structures

Internal controls, policies, and procedures

Process improvement

Risk management

Succession planning

Regulatory compliance

Comprehensive advisory services

# **Strategy and Planning**

#### **Challenges**

Absence of goals and direction Lack of planning Limited strategic thinking Poor organizational performance

#### The ZN Solution

Community Resilience Plans

Comprehensive Community Plans

Strategic Plans

**Annual Operating Plans** 

**Business Plans** 

Financial Plans

Communications Plan

Staff Development Plans

**Program Implementation Plans** 

**Project Management Plans** 

Land Use Plans

Training, Education and Employment Plans

Health and Wellness Plans

**Economic Development Plans** 

Food Security Plans

**Asset Management Plans** 

Infrastructure Plans

Climate Change Transition and Adaptation Plans

# Management

Challenges

Disorganization

and objectives

#### The ZN Solution

**Accounting and Finance** High staff turnover Financial analysis and planning Limited capacity and resources Proposal and grant writing Limited coordination of activities Annual budgeting and controlling Cash flow management Year-end support Financial statements review Bookkeeping and accounting systems

Job assessments and General administration descriptions Website development and Training, mentoring and maintenance coaching Social media and Recruitment and selection communications

Information technology Information management

systems

**Operations** 

Project and program management

# **Capacity Building**

## Challenges

Lack of innovation

Limited capacity

Lack of local facilities and resources

Unstable organizations

# The ZN Solution

Community planning Leadership training

Entrepreneurial mindset

Accounting information management system

Economic development

Business planning and management

Coaching and development

Proposal and grant writing

Project planning and management

Importance of financial governance

Performance reviews and

Succession planning

evaluations

Role of accounting

**Human Resources** 

The accounting cycles

Constructing financial statements

Financial statements analysis

Significance of managerial accounting

Understanding costs and cost behavior

Making informed management decisions

Developing, monitoring, and controlling budgets

Strategic capital investment decisions



# WE REMOVE THE ROADBLOCKS SO YOU CAN BUILD A VIBRANT AND RESILIENT COMMUNITY.

# **Our Expertise**

Although set up as a for-profit entity, we operate as a purpose-driven enterprise that supports Indigenous peoples to get their rightful place within the Canadian context by embedding resilience within their organizations through their input.



#### **Governance**

We assist our clients so they can establish strong decision-making structures and create accountability within their organizations. We do this by exploring key questions such as who has a voice in the decision-making process, what does the process look like, who makes the decisions and how are decision-makers held accountable



# **Strategy and Planning**

We design unique plans based on our clients' needs at the grassroots level. Our solutions vary between short, medium and long-term plans. We help ensure fiduciaries think about the journey and document all thoughts. With input from the community or organization, we create codified plans, evaluate and mitigate risks in a structured way to help our clients stay focused.



# **Management**

We assist our clients with instituting tools that lead to sustainable community operations and sound decision making. Once instituted properly, the client does not typically require our service nor other external assistance for day-to-day management of their operations because we develop capacity as we go. Following that, our services may be engaged for specific projects or at the client's request.



# **Capacity Building**

We offer customized training courses and workshops that are developed in response to the client's specific needs. We currently offer workshops and courses that range from half a day up to 40 hours. We share our processes, resources and knowledge with our clients while collaborating so that one day we are no longer needed, and true sustainability can be achieved.



# **Your Success is Our Success**

# We have helped our clients excel in

- Community governance and administration
- Community-based, regenerative and renewable initiatives
- Economic development services

- Public works
- Social services

# We have collaborated with our clients on

- Development of membership, elections, and governance codes
- Development of community laws and organizational policies and procedures
- Creation and implementation of organizational and management structures
- Codifying strategic community, business and departmental plans
- Setting up of customized accounting systems
- Setting up of robust records and information management systems
- Advancing personnel development and coaching

- Getting certification from First Nations Financial Management Board
- Development of websites, social media and other communication strategies
- Development of long-term investment strategies
- Preparation of short-, medium- and long-term planning and budgeting
- Advancing grants and proposals
- Preparing annual, bi-annual, quarterly and monthly reporting
- Organizing and coordinating youth training and employment programs

We have executed all of the above by actively engaging community champions and the beneficiaries of our clients.

# **Our Culture**

fair people and client-centred effective transparent supportive adaptive respectful collaborative innovative forward-thinking value-based dedicated development-focused

# BUILDING FROM COMMON GROUND

Born and raised in a close-knit family in a culturally diverse community, the founder of ZN witnessed the aftermath of colonization and understood the value of knowledge to improve oneself and rest of the society. He learned about the inter-connectedness of everything and how our time, knowledge, skills and other material resources can be shared to improve the quality of life of the communities we live and breathe in. After moving to Canada, he met Indigenous peoples and observed their negative experiences with mainstream Canadian society since the European colonization. To gain better understanding of the issues and be part of the solution, he immersed himself, as an intern, with an Indigenous community in British Columbia. That experience enhanced his perspective and led him to become involved in pursuit of solutions.

Upon shared pasts, values and visions, ZN Advisory was founded and continues to work to fill the gap in organizational resilience and stability today.





308 - 207 W Hastings Vancouver, BC Canada V6B 1H7 +1 604 227 3763 info@zn-advisory.com

ZN Advisory is located on the unceded territories of the Coast Salish peoples – səlílwəta? (Tsleil-Waututh), Skwxwú7mesh (Squamish), and xʷməθkʷəyəm (Musqueam) Nations. A result-oriented social enterprise dedicated to partnering with Indigenous communities to achieve organizational resilience, ZN Advisory collaborates with clients by providing governance, strategy and planning, management, and capacity-building services.



